

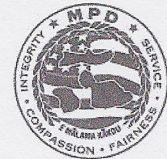
CHARMAINE TAVARES
MAYOR

OUR REFERENCE
YOUR REFERENCE

POLICE DEPARTMENT

COUNTY OF MAUI

55 MAHALANI STREET
WAILUKU, HAWAII 96793
(808) 244-6400
FAX (808) 244-6411



GARY A. YABUTA
CHIEF OF POLICE

CLAYTON N.Y.W. TOM
DEPUTY CHIEF OF POLICE

February 25, 2010

Mr. Russ K. Saito, Chair
Wireless Enhance 911 Board
1600 Kapiolani Boulevard, Suite 530
Honolulu, Hawaii 96814

Dear Mr. Saito:

Re: REQUEST FOR CONSIDERATION OF REIMBURSEMENT OF FUNDS
FOR THE PROCUREMENT OF THE POSITRON MAPPING SYSTEM
UPGRADE AND ADDITIONAL SERVER AND THREE EXTERNAL 1.5
TB HARD DRIVES

Maui County is respectfully requesting approval for a reimbursement request in order to move forward with the procurement of a necessary upgrade for our E9-1-1 mapping system. The upgrade is necessary to display and read Pictometry imagers on our Positron E9-1-1 mapping system. The original mapping system was procured in 2005 utilizing the Wireless Grant Fund; however, when the system procured it was not configured with the photo imagery module.

This module is necessary for the proper operation of the Pictometry photo oblige imagery. The provided Positron quote for the upgrade also includes the purchase of the Evergreen Software warranty option that will allow Maui County to refresh its mapping system software to the current versions in operation in Hawaii and Kauai Counties.

A previous request for this upgrade was submitted to the Wireless Board, which was approved on December 12, 2008; however, was not executed due to procurement considerations and the fact that a contract with Pictometry was not in place at the time.

Total amount of the reimbursement requested is not to exceed the amount of \$47,800.00:

1. This includes \$38,535.00 for the Positron Map Upgrade (Imagery Module, Evergreen Software Maintenance, three years help desk support) see attached Positron quote; and

Mr. Russ K. Saito, Chair
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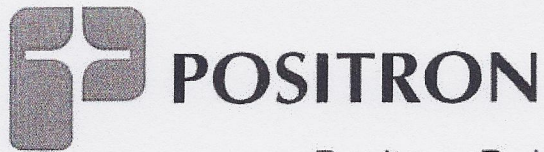
2. A stand-alone server, which will service only this application. The specifications for this server are also attached along with the estimated price of \$7,406.07.
3. The Moloka'i PSAP will also require three (3) external hard drives (two (2) operational with one (1) backup) to handle the 1.5 Tb of Pictometry data. It is anticipated the individual cost per hard drive will not exceed \$600.00.

Your consideration in this matter is greatly appreciated. If you have any questions regarding this matter, please contact Captain Lawrence Hudson of our Technical Services Section at (808) 244-6435.

Sincerely,



fw: GARY YABUTA
Chief of Police



Positron Public Safety
an **intrado** company

Positron Power MAP Upgrade
for
Maui County, HI

The terms and conditions available at <http://www.positron911.com/legal/PositronTerms.pdf> will apply to this Quote, unless the parties have entered into a separate mutually executed agreement. The terms of this Quote will govern any conflict with the above-mentioned terms, and Customer's issuance of a purchase order for any or all of the items described in this Quote will constitute acknowledgement and acceptance of such terms. No additional terms in Customer's purchase order will apply.

Summary - Base System

Item	Cost
Power MAP Upgrade	\$ 19,500.00
Total	\$ 19,500.00

Summary - Maintenance Services

Item	Cost
Help Desk - 3 Years, prepaid	\$ 3,172.50
Software Evergreen - 3 Years, prepaid	\$ 15,862.50

Configuration Parameters

Miscellaneous

Power MAP Upgrade	Included
Pictometry Interface	Included

Model #	Description	Qty	List Price	Unit Cost	Total
¹ Power MAP Upgrade					
919100/322/U	Power MAP 3.2 Standard License Upgrade	10			
913280/1	Power MAP Interface, Configuration and Set-up	10			
				Subtotal \$	19,500.00
Total					\$ 19,500.00

Maintenance Services

² Help Desk - 3 Years, prepaid

919100/HD1	Power MAP Help Desk	3			
				Subtotal \$	3,172.50

³ Software Evergreen - 3 Years, prepaid

919100/SE1	Power MAP Software Evergreen	3			
				Subtotal \$	15,862.50



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Notes

- 1 Power MAP is a viewing software. Customer must supply and maintain GIS data.
GIS Data must be ESRI .shp format, or capable of being converted to ESRI .shp format.

The customer is responsible for all installation services, as well as provision of suitable external hard drives for each position for storage of the customer-provided Pictometry data.

- 2 This service is designed to protect the customer's initial Software investment by maintaining optimized system performance and functionality. The most recent versions of the purchased software product will be available during the contract period to the customer's designated maintenance personnel who will be responsible for its deployment at the site.
The Software Evergreen Program includes shipment of new software versions, minor and major releases, and problem workarounds to be deployed by the customer's designated maintenance personnel.

In addition, Underlying Software (i.e., Windows operating system, SQL, etc.) ,
is not included under the auspices of Positron's Software Evergreen program.

- 3 This service is designed to provide 24X7 access to our
customer call center for product support. It also provides remote diagnostics capabilities,
allowing our technicians to dial in and troubleshoot remotely.

On Site Maintenance is not included in this proposal.
On Site Maintenance, if required, will be billed at Positron's then current rate for time,
material and Travel & Living.

Terms

PRICING All prices are in U.S. Funds.
Taxes, if applicable, are extra.
FOB Positron, Montreal. Shipping costs are prepaid and charged.

PAYMENT NET 30 days.

DELIVERY TBD.

VALIDITY 60 days

DELL**QUOTATION****QUOTE #: 523334623****Customer #: 5420682****Quote Date: 1/6/10****Date: 1/6/10 10:26:06 AM****Customer Name: AKIMEKA**

TOTAL QUOTE AMOUNT:	\$7,406.07		
Product Subtotal:	\$6,921.17		
Tax:	\$449.90		
Shipping & Handling:	\$35.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 1	SYSTEM PRICE: \$6,921.17	GROUP TOTAL: \$6,921.17
Base Unit:		PowerEdge R710 with Chassis for Up to Six 3.5-Inch Hard Drives (224-4846)	
Processor:		PowerEdge R710 Shipping (330-4124)	
Memory:		32GB Memory (8x4GB), 1066MHz Dual Ranked RDIMMs for 2 Processors, Adv ECC (317-0237)	
Monitor:		Embedded Broadcom, GB Ethernet NICS with TOE (430-1764)	
Video Card:		E5502 Xeon Processor, 1.86GHz 4M Cache, 800MHz Max Mem (317-1209)	
Video Memory:		E5502 Xeon Processor, 1.86GHz 4M Cache, 800MHz Max Mem (317-1221)	
Video Memory:		PowerEdge R710 Heat Sinks for 2 Processors (317-1213)	
Hard Drive:		1TB 7.2K RPM SATA 3.5" Hot Plug Hard Drive (341-8730)	
Hard Drive Controller:		PERC 6/i SAS RAID Controller 2x4 Connectors, Internal, PCIe256MB Cache, x6 Chassis (341-9152)	
Floppy Disk Drive:		Power Saving BIOS Setting (330-3491)	
Operating System:		Windows Server 2008, Standard x64, Incl Hyper-V, Incl 5 CALs (420-8354)	
Modem:		iDRAC6 Enterprise (467-8648)	
CD-ROM or DVD-ROM Drive:		DVD ROM, SATA, INTERNAL (313-9092)	
Sound Card:		Bezel (313-7517)	
Speakers:		Riser with 2 PCIe x8 + 2 PCIe x4 Slot (320-7886)	
Documentation Diskette:		Dell Management Console (330-5280)	
Documentation Diskette:		Electronic System Documentation and OpenManage DVD Kit (330-3485)	
Additional Storage Products:		1TB 7.2K RPM SATA 3.5" Hot Plug Hard Drive (341-8730)	
Feature		RAID 5 for H700 or PERC 6/i Controllers (341-8700)	
Feature		No Rack Rail or Cbl Mng Arm (330-3479)	
Service:		Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-945-33 (989-3439)	
Service:		Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year Extended (992-8162)	
Service:		ProSupport for IT: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff, 3 Year (992-8352)	
Service:		Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (993-2200)	
Service:		Dell Hardware Limited Warranty Plus On Site Service Initial Year (993-8447)	
Service:		Dell Hardware Limited Warranty Extended Year (993-8458)	

Service:	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year (993-8518)
Installation:	On-Site Installation Declined (900-9997)
Misc:	High Output Power Supply Non-Redundant, 870W (330-3476)
Misc:	Power Cord, NEMA 5-15P to C13, 15 amp, wall plug, 10 feet / 3 meter (310-8509)
Misc:	Power Cord, NEMA 5-15P to C13, 15 amp, wall plug, 10 feet / 3 meter (310-8509)
Misc:	1TB 7.2K RPM SATA 3.5" Hot Plug Hard Drive (341-8730)
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SALES REP:	Douglas K Stephenson	PHONE:	1-512-946-2175
Email Address:	Douglas_Stephenson@Dell.com	Phone Ext:	7133425

Please review this quote carefully. If complete and accurate, you may place your order online at www.dell.com/qto (use quote number above). POs and payments should be made to *Dell Marketing L.P.*

If you do not have a separate agreement with Dell that applies to your order, please refer to www.dell.com/terms as follows:

If purchasing for your internal use, your order will be subject to *Dell's Terms and Conditions of Sale-Direct* including Dell's U.S. Return Policy, at www.dell.com/returnpolicy#total. If purchasing for resale, your order will be subject to *Dell's Terms and Condition of Sale for Persons or Entities Purchasing to Resell*, and other terms of Dell's PartnerDirect program at www.dell.com/partner. If your order includes services, visit www.dell.com/servicecontracts for service descriptions and terms.

Quote information is valid for U.S. customers and U.S. addresses only, and is subject to change. Sales tax on products shipped is based on "Ship To" address, and for downloads is based on "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, with seller listed as *Dell Marketing L.P.*, to Dell's Tax Department at 800-433-9023. Please include your Customer Number.

For certain products shipped to end-users in California, a State Environmental Fee will be applied. For Asset Recovery/Recycling Services, visit www.dell.com/assetrecovery.